

# Food, landscape and tourism: Sorprendente Basilicata experience

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# **Gastronomy tourism**

- In recent years, food and wine tourism has been establishing itself as a steadily-growing form of cultural tourism;
- > it can be included in the tourism of the cultural landscape based on the enjoyment of the landscape as a whole. The underlying motivation is not perceived in individual attractors, but rather in the set of environmental, social, economic and cultural characteristics that identify and distinguish a certain area;
- > The rise of 'foodies' people that care about the food they're eating and where it sources;







# **Gastronomy tourism in Basilicata**

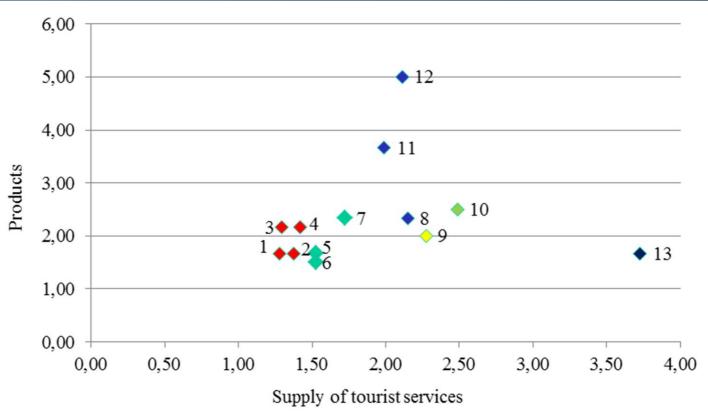
- > This study stems from a project conducted jointly with the region of Basilicata, department of agriculture, rural development and mountain economy. Originally its aim was to investigate the role of food and wine products with a geographical indication on the development process of a rural region such as Basilicata;
- > The research activity continues maintaining the line of continuity with the previous years with the aim of building the ecosystem of food and wine tourism.







# Positioning map of food and wine products in Basilicata



- Terre Alta Val d'Agri DOC
  Grottino di Roccanova DOC
  Canestrato di Moliterno IGP
  Fagioli di Sarconi IGP
  Melanzana di Rotonda DOP
  Fagioli Bianchi di Rotonda DOP
  Peperone di Senise IGP
- 8 Olio Extravergine d'Oliva Vulture DOP
- 9 Pecorino di Filiano DOP
- 10 Caciocavallo Silano DOP
- 11 Basilicata IGP
- 12 Aglianico del Vulture DOC e Aglianico del Vulture Superiore DOCG
- 13 Matera DOC



# Sorprendente Basilicata



A project to enhance Basilicata through the promotion of its quality food.





IN COLLABORAZIONE CON







# Main goals achieved

- > 15 food and wine producers involved;
- > 30 days of stay in the producers' market;
- > 33000 visitors during the Sorprendente Basilicata event;
- > 65% of interviewed purchased food products from Basilicata;
- > An area of 60 square meters set up for the promotion of Basilicata;
- > Eight firms entered in Eataly's stores.



dei Produttori



**ESPOSITIVA** 

allestita per la

promozione

del territorio

della Basilicata

dalle vendite

Eataly Bari





entrate nei punti vendita Eataly grazie a Sorprendente Basilicata

#### **Promotion of Basilicata brand**

#### **Barcellona**







## **Promotion of Basilicata brand**

#### **Madrid**







## **Promotion of Basilicata brand**

#### Innsbruck







#### **Conclusions**

- > With the fulfillment of primary needs, we always seek more psychological motivations in the act of consumption. More than physical products we consume the values that those products represent;
- > Food turns into experience;
- > It is important to create an image that links the food to people, to the landscape, to the values of tradition that the territory expresses and that the products represent;



# Thank you