

# Filippo Del Grosso, PhD, MBA

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## INDUSTRY EXPERIENCE

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**FEEM (Fondazione Eni Enrico Mattei) | Senior Researcher, 2021 – Ongoing**

- Managed research project on “Meta-analysis of Hydrogen Strategies”

**CESI, FEEM, PwC and Others, Italy | Contract Energy Consultant, 2011 – Ongoing**

Examples of recent projects delivered (not exhaustive):

- Developed Technical Proposals for perspective clients in the fields market design and renewables deployment
- Drafted Organic PV Market Study and Business Plan for Italian multiutility client
- Drafted position paper on transmission unbundling best practices for integrated utility in Southern-Africa
- Streamlined tasks and activities in the Alperia Optimum project led by the Free University of Bolzano

**ETIP-SNET | Pro Bono Advisor, 2019 – Ongoing**

- Member of Working Group 1 on “Reliable, Economic and Efficient Smart Grid Systems”, targeting the Vision 2050

**Evolution Europe | Business Developer, 2016 – 2019**

- Achieved Phase 1 and Phase 2 proposals for Horizon 2020 SME Instrument, across a variety of sectors
- Assessed the feasibility and likelihood of getting EU funds for new ventures

**Terna S.p.A., Rome, Italy | Deputy Project Manager, 2010 – 2011**

- Designed and developed economic and financial models for electricity transmission business:
- Coordinated the different working groups of the EUR ~500M Sardinia – Corsica – Italy submarine cable refurbishment project between Terna and EDF; activities also covered cashed-in EUR 7M Operations and Maintenance Agreement
- Supervised market research and studies on Eastern Europe, supporting business development activities worth EUR 200M.
- Coached and mentored new trainees and university students collaborating with Terna on their thesis works

**Geolog International B.V., Amsterdam, the Netherlands | Financial Analyst, 2007 – 2008**

- Designed new operational procedures for the Finance department, functional in achieving the ISO 9001 certification
- Enabled executive team to monitor performance of around 15 worldwide operative branches and subsidiaries

**KPMG, London, UK and Milan, Italy | Transfer Pricing Analyst, 2006 – 2007**

- Benchmarked and reported on international transactions of multinational clients according to OECD (Organisation for Economic Co-operation and Development) Guidelines.

## EDUCATION

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**PhD Candidate in Management and Economics (Organizational and Institutional Outliers)**, November 2016 - Ongoing  
Free University of Bozen, South Tyrol, Italy (awarded scholarship)

- PhD Thesis: “Modelling Electricity Markets through Quantitative Methods”, January 2021  
Supervisor prof. Francesco Ravazzolo <http://www.francescoravazzolo.com/>  
Co-supervisor prof. Federico Boffa <https://sites.google.com/site/federicoboffaunibz/home>

Project Optimum with local utility Alperia, data collection and statistical coding to improve hydro plant generation

**Visiting Researcher** - BI Business School, Oslo, Norway, June 2019

**International MBA** (Master of Business Administration), May 2015

IE Business School, Madrid, Spain

- GPA Top 25% of Intake
- Morgan Stanley Sustainability Challenge Competition
- Finalist at Indra Business Consulting Case Competition

**Full time Master Degree in Banking and Finance**, December 2009

Formazione il Sole 24 Ore, Milan, Italy

**IEFE (Institute of Energy Economics, now GREEN - Centre for Geography, Resources, Environment, Energy and Networks)**, Bocconi University, Milan, 2005

- Junior Researcher on energy topics

**Master of Science Degree in Economic, Statistic and Social Sciences**, April 2005

Università Luigi Bocconi, Milan, Italy

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## **TEACHING EXPERIENCE**

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Course “Introduction to the Electricity and Energy Markets” (teaching language Italian) at Studium Generale, Free University of Bolzano, October – December 2019

## **WORKING PAPERS / CURRENT PROJECTS**

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Del Grosso, Filippo; Bille, Anna Gloria; Ravazzolo, Francesco; Gianfreda, Angelica “Forecasting Northern Italian Electricity Prices by Adaptive Models” – “International Journal of Forecasting” Revise and resubmit

Del Grosso, Filippo “One Year of I-SEM: Preliminary Assessment of Capacity Mechanism Outcomes”, BEMPS - Bozen Economics & Management Paper Series 73/2020

## **ACADEMIC PUBLICATIONS**

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Del Grosso, Filippo, “Delivering Electricity Market Insights in Northern Italy”, selected paper at International Conference on Energy, Environment and Economics ICEEE2018, 14-16 August 2018, Heriot-Watt University, Edinburgh, United Kingdom

Ninni, Augusto; Del Grosso, Filippo, “Il Mercato Extra Rete dei Prodotti Petroliferi” (“The Extra Net Oil Products Market”) Franco Angeli, Economia delle Fonti di Energia e dell’Ambiente, Milan, Italy, 2005, volume number XLVIII, issue number 3

## **NON-ACADEMIC PUBLICATIONS**

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Cusumano, Del Grosso, Sileo: “Elettricità: Contagio Europeo, Crollo Italiano”, Staffetta Quotidiana, October 2020

I-COM (Istituto per la Competitività - Institute for Competitiveness). Rapporto I-Com sulla ripresa sostenibile, innovazione energetica chiave dello sviluppo, July 2020

## **LANGUAGES**

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**Italian** (Native) ▪ **English** (Full professional proficiency) ▪ **Spanish** (Intermediate) ▪ **German** (Basic)

## **IT SKILLS**

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Microsoft Office and Project suite  
R statistics suite  
Podio Project Management suite  
Bloomberg, Reuters Datastream  
Bureau Van Dijk applications for market research (Aida, Orbis)  
Zoho CRM