

# Annamaria Zaccaria

## Professional Experience

I am passionate about Energy, Finance and Environment.

Currently in a research programme role working on Technologies for Energy Transition.

9 years' experience in energy industry involved in:

- Developed carbon capture and storage (CCS) deployment strategies – with focus on hydrogen, CO2 capture & utilization processes - with considering value-creation impact in Energy markets
- Creation of the accounting structure for UK decommissioning oil&gas activities,
- Team leader in International Negotiation of oil and gas project in Turkmenistan,
- Built IT system to assess the impact of upstream activities on Eni strategic plans.

May 2021 – p.t.

### **Fondazione Eni Enrico Mattei FEEM (Milan, Italy)**

Currently working in FEEM, a non profit, policy-oriented, international research center and a think-tank producing high-quality, innovative, interdisciplinary and scientifically sound research on sustainable development. It contributes to the quality of decision-making in public and private spheres through analytical studies, policy advice, scientific dissemination and high-level education. Thanks to its international network, FEEM integrates its research and dissemination activities with those of the best academic institutions and think tanks around the world. [www.feem.it](http://www.feem.it)

### **Position: Project Leader of Stochastic cost-benefit analysis for the energy transition Research Programme**

Main activities: Development of an innovative cost-benefit analysis to better assess the risks and their economic consequences, defining a process of optimal allocation of public resources based on more effective indicators, such as the economic value at risk.

April 2020 – April 2021

### **Position: Hydrogen & CCUS Senior Planner and Controller**

#### **Eni S.p.A. (Milan, Italy)**

Main activities: Economic analysis of novel Dispatchable CfD and Regulated Asset Base business models in the negotiation with local Governments; Lead financial analysis of Adriatic Blue (Italy), Liverpool Bay (UK) and Net Zero Teesside (UK) projects; Create Eni's CCS and blue Hydrogen cashflow model and price analysis Prepare reports and presentations on financial and commercial Key Performance Indicators (KPI's) to management of the Hydrogen, CCUS and Forestry projects; Identify and select the most appropriate accounting treatments and impairment process of the new low carbon project;

September 2017 – April 2020

### **Eni UK Ltd (London, UK)**

Position: **Senior Financial Planner and Cost Controller - UK**

Main activities: Production of annual budgets, quarterly forecasts and 4 year business plan; creation of a new accounting structure for UK decommissioning activities; ensure that the scheduled lifting programme for Oil and NGLs are aligned with the annual plan and contractual terms, liaising with commercial on a regular basis to maximize financial results; supervision and review of team members work; coaching and on the job training of junior engagement team members; liaising with other departments involved within the entity local and abroad

June 2014 – September 2017

### **Eni S.p.A. (Milan, Italy)**

Position: **Financial Controller, Planning & Economics (Iraq, Pakistan, Turkmenistan)**

Main activities: consolidate and coordinate budgets and financial reports of branches; assist in the company's monthly, quarterly and yearly closing, conducting account reconciliations and analysis; monitoring of the region's cash flow position on weekly basis; analysis on costs and economic-financial results across the periods; sensitivity tests on financial results; year-end Impairment and Reserve Certification processes; economic model evaluation for oil& gas project in Turkmenistan.

November 2012 – June 2014

### **Eni S.p.A. (Milan, Italy)**

Position: **Strategic Planning Junior Analyst (upstream)**

Main activities: Creation of an effective analytics capability to conduct feasibility studies on business plans; support leadership with financial analysis and modelling to achieve the company targets; build IT models to assess the impact of strategic plans and initiatives.

January 2011 – August 2012

### **ACRAF - Aziende Chimiche Riunite Francesco Angelini (Ancona, Italy)**

Position: **Junior Product Manager**

Main activities: qualitative and quantitative market research; sell in and sell out trend analysis; trade margin management; support in sales policy definition; development and coordination of in store activities with results analysis; category management projects; packaging design development; web strategies development.

## **Academic Background**

### 2011 – 2012 **Scuola Enrico Mattei "Eni Corporate University" (Milan, Italy)**

MBA degree (Business and Administration in the energy and environmental sector)

[www.eni.com](http://www.eni.com)

### 2008 – 2010 **Luiss Guido Carli (Rome, Italy)**

Master Degree in Business Economics and Management.

Thesis: Indicatori di benessere diversi dal Prodotto Interno Lordo: il ruolo della democrazia; subject: macroeconomics

[www.luiss.it](http://www.luiss.it)

**2004 – 2008 Università degli Studi di Salerno (Salerno, Italy)**

Bachelor's degree in Business and Administration.

Thesis: L'Irap nel sistema tributario vigente; subject: tax law

[www.unisa.it](http://www.unisa.it)

**1999 – 2004 Classical Lyceum "Publio Virgilio Marone" (Mercato San Severino (SA), Italy)**

High School Diploma

**Spoken Languages**

| Language | Level         |
|----------|---------------|
| Italian  | Mother-tongue |
| English  | Excellent     |
| French   | Elementary    |
| Spanish  | Elementary    |

**Professional Skills**

- Analytical and logical thinker / Problem solving skills
- Great leadership abilities
- Enthusiastic, pro-active, dedicated, self-motivated team player
- Enjoy a stimulating and challenging work environment
- Ease of adaptability to changing circumstances
- Strong work ethic
- Good worker even under pressure, with tight deadline and with lack in resources
- Attention to detail with an understanding of the 'big picture'
- Organised and thorough with desire for continuous improvement
- Excellent verbal, written, and interpersonal skills

**Technical skills and competences**

IT: MS Office (Word, Excel, Power Point, Access), Hyperion systems and BMS, SAP, Plexos, @Risk

**Social skills and competences**

Flexible communicator with excellent social skills and work experience in theatre acting. I have undertaken a variety of activities which have helped me to be multi-skilled and able to relate with other person

**Recommendations and references**

Available upon request.