

# Water buyback in agriculture: what can we expect?

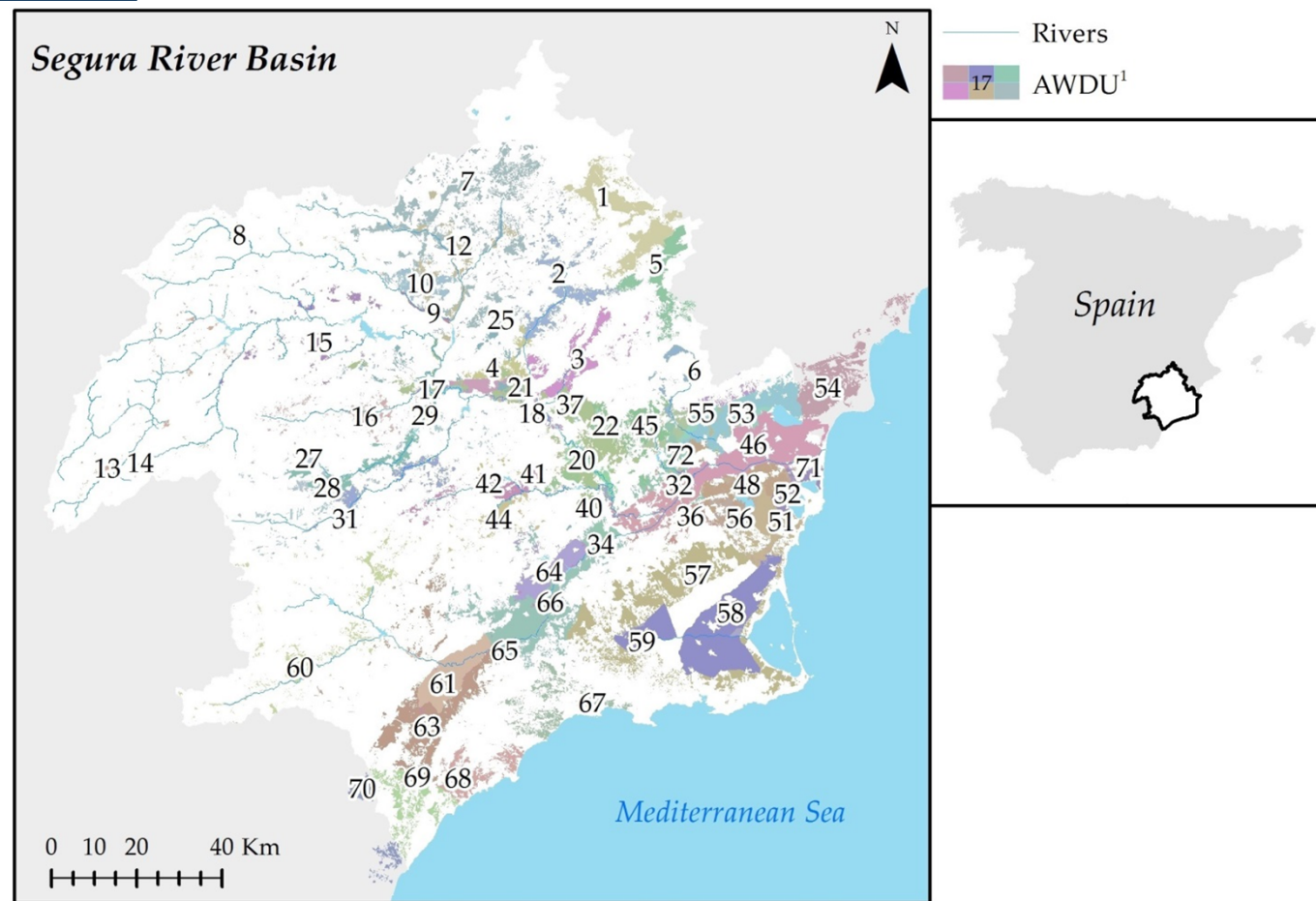
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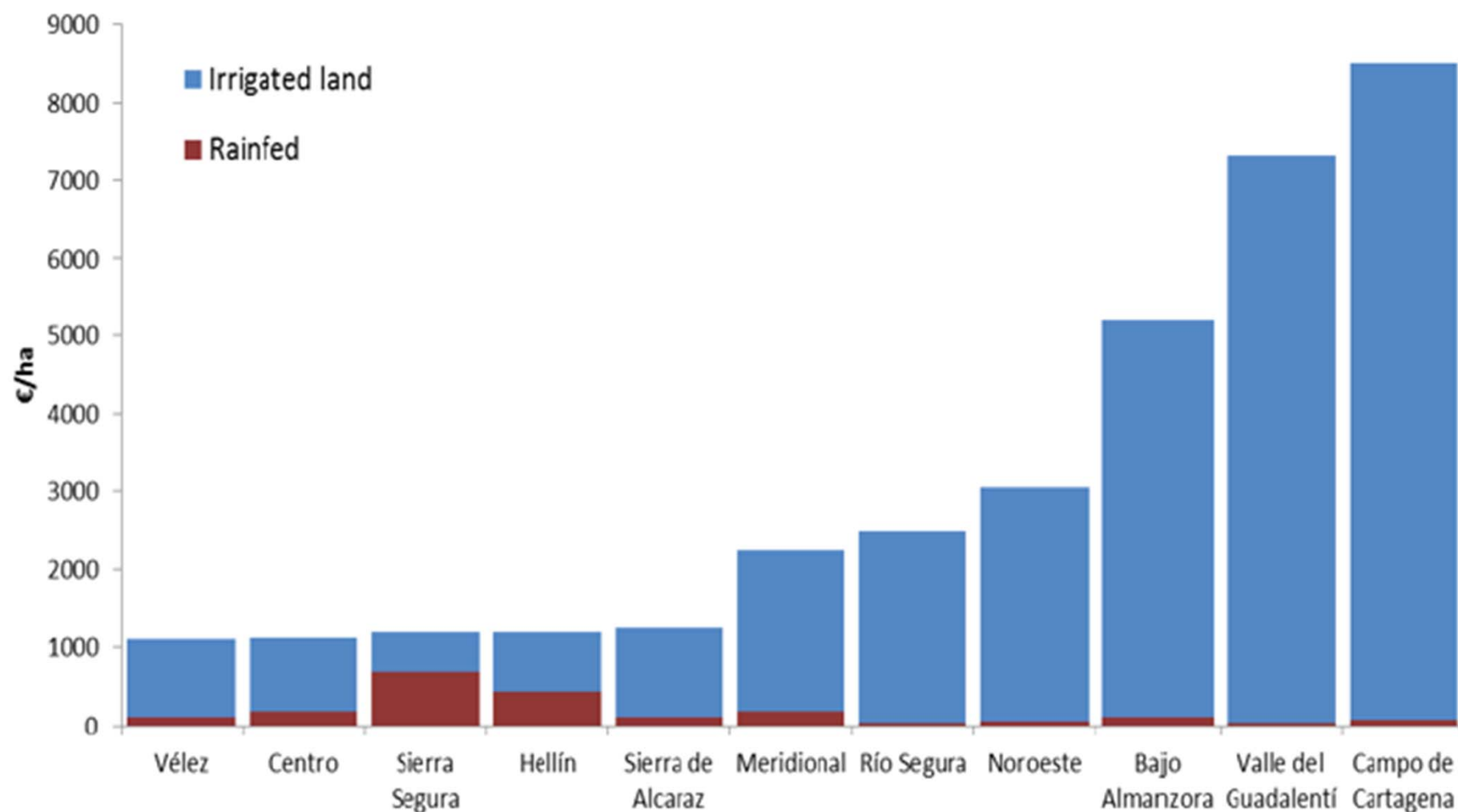
FEEM-IEFE Joint Seminar  
24 March 2016, Venice

# WHERE. The Segura River Basin in SE Spain



- > Semi-arid basin
- > Rainfall is uneven and unequally distributed
- > Non-perennial rivers
- > 1950s irrigation expansion (↑ productivity)
- > Agriculture: 89% of total water use
- > Supply: 760 M m<sup>3</sup>; Demand: 1,900 M m<sup>3</sup>; WEI: 2.5 (1.15 including TSWT & desalination)
- > ***Water is gold***

## Water in SE Spain: Giving gold for free



> Average water charge: 0.09 EUR/m<sup>3</sup>

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## WHY water buyback

- > *De iure*, RBAs are entitled to limit/revoke water concessions that harm the environment, **without compensation**
- > *De facto*, concessions are renewed automatically
  - > Transaction costs
  - > Negative economic impact on rural areas
- > Water buyback aims at:
  - > restoring environmental flows;
  - > compensating farmers (& overcome resistance); and
  - > compensating other possible negative feedbacks
- > Since 2006 government agencies can use *exchange centers* to buy water concessions
- > **This paper offers a benchmark to inform and assess water purchase tenders**

## HOW. Compensating variation

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- > Water buyback aims at reducing withdrawals and restoring environmental flows
- > Problem: *rent extraction*
- > Challenge: place bids consistent with the **shadow price** of the would-be seller
- > Shadow price:
  - > *foregone income* resulting from strengthening the water constraint
  - > *foregone utility* (**compensating variation**)
- > **Benchmark**: capitalized value of the shadow price

# THE MODEL

$$\text{Max}_x U(x) = U(z_1(x); z_2(x); z_3(x) \dots z_m(x))$$

$$\text{s.t.: } 0 \leq x_i \leq 1$$

$$\sum_{i=1}^n x_i = 1$$

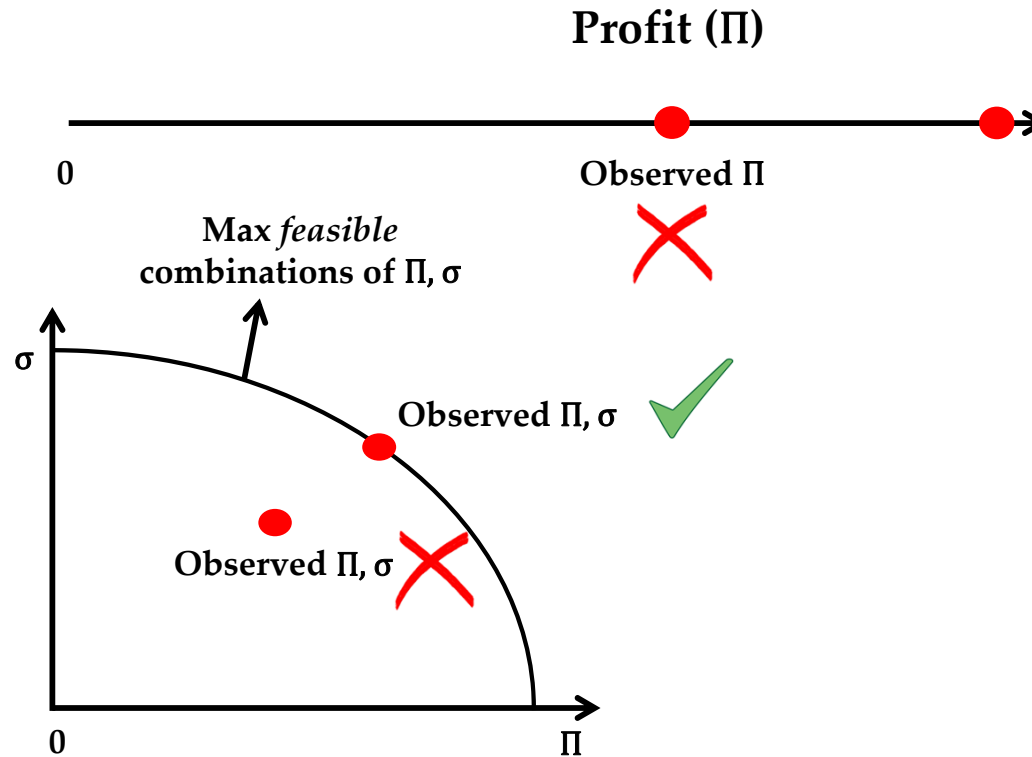
$$X \in F(x)$$

$$z = z(x) \in R^m$$

- > Preferences are revealed in two stages (**Agricultural Water Demand Units**):
  - > First, relevant attributes are obtained
  - > Second, the utility function is calibrated

# Revealing the attributes

Key concept: **Possibility frontier** – built based on feasible decisions using GAMS



> Not consistent with a *rational agent*. Something is missing here  
> **Risk aversion ( $\sigma$ )?**

Five ( $m=5$ ) attributes explored:  
> Expected gross variable margin ( $z_1$ )  
> risk avoidance ( $z_2$ )  
> Total labor avoidance ( $z_3$ )  
> hired labor avoidance ( $z_4$ )  
> Variable costs avoidance ( $z_5$ )  
All attributes **are normalized**

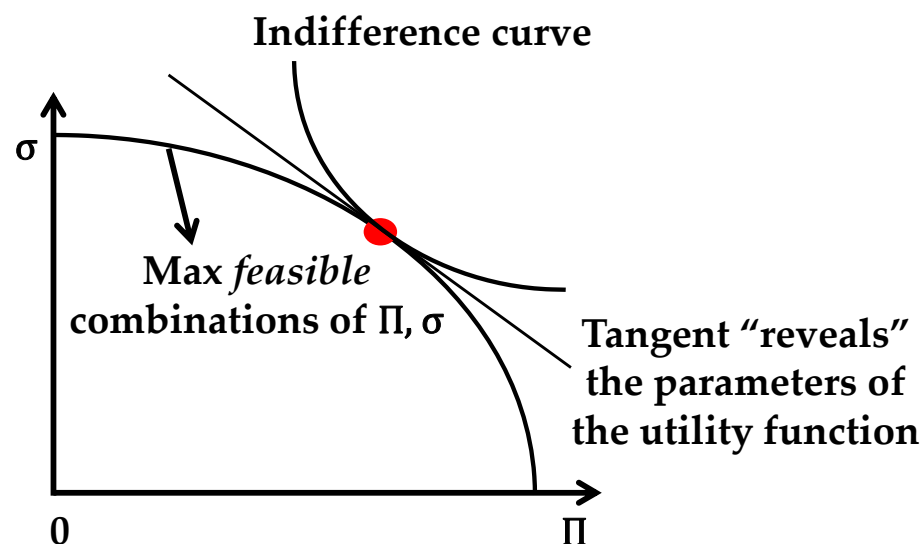
$$\text{Min}_l \frac{1}{t!} \sum_{p,k} \left[ \tau_{z_p, z_k}^l(x^f) - \tau_{z_p, z_k}^l(x^0) \right]; p \neq k; \forall z_p, z_k \in l$$

Where:  $x^f = \text{ArgMin}_{x^f} \left[ \tau_{z_p, z_k}^l(x^f) - \tau_{z_p, z_k}^l(x^0); 0 \leq x_i \leq 1; \sum_{i=1}^n x_i = 1; x \in F(x) \right]$

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# Calibrating the Utility function

$$\beta_{kp} = \text{MTR}_{kp} = \text{MSR}_{kp} = -\frac{\partial U / \partial z_p}{\partial U / \partial z_k}; p, k \in (1, \dots, l); p \neq k$$



$$U(\tau) = \prod_{r=1}^l z_r^{\alpha_r}; \quad \sum_{r=1}^l \alpha_r = 1$$

$$-\frac{\partial U / \partial z_p}{\partial U / \partial z_k} = -\frac{\alpha_p z_k}{\alpha_k z_p}$$

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# Calibration results

| AWDU | a1   | a2   | a3   | a4   | a5   | e_x   | e_t    | e_av  |  | AWDU | a1   | a2   | a3   | a4   | a5   |  | e_x    | e_t    | e_av   |
|------|------|------|------|------|------|-------|--------|-------|--|------|------|------|------|------|------|--|--------|--------|--------|
| 1    | 0.99 | 0.01 | 0.00 | 0.00 | 0.00 | 8.06% | 1.83%  | 4.94% |  | 39   | 0.95 | 0.02 | 0.00 | 0.03 | 0.00 |  | 1.42%  | 2.42%  | 1.92%  |
| 2    | 0.88 | 0.12 | 0.00 | 0.00 | 0.00 | 2.26% | 8.35%  | 5.30% |  | 40   | 0.88 | 0.12 | 0.00 | 0.00 | 0.00 |  | 0.89%  | 3.77%  | 2.33%  |
| 3    | 0.86 | 0.05 | 0.03 | 0.00 | 0.06 | 0.70% | 2.76%  | 1.73% |  | 41   | 0.81 | 0.19 | 0.00 | 0.00 | 0.00 |  | 3.24%  | 1.68%  | 2.46%  |
| 4    | 0.95 | 0.02 | 0.01 | 0.01 | 0.00 | 0.39% | 1.75%  | 1.07% |  | 42   | 0.91 | 0.09 | 0.00 | 0.00 | 0.00 |  | 1.83%  | 3.31%  | 2.57%  |
| 5    | 0.92 | 0.08 | 0.00 | 0.00 | 0.00 | 1.84% | 1.76%  | 1.80% |  | 43   | 0.90 | 0.08 | 0.00 | 0.00 | 0.02 |  | 1.29%  | 1.95%  | 1.62%  |
| 6    | 0.95 | 0.03 | 0.02 | 0.00 | 0.00 | 0.24% | 0.72%  | 0.48% |  | 44   | 0.92 | 0.02 | 0.04 | 0.00 | 0.01 |  | 1.34%  | 3.50%  | 2.42%  |
| 7    | 0.78 | 0.22 | 0.00 | 0.00 | 0.00 | 5.27% | 5.91%  | 5.59% |  | 45   | 0.74 | 0.07 | 0.00 | 0.18 | 0.00 |  | 1.52%  | 5.08%  | 3.30%  |
| 8    | 0.50 | 0.48 | 0.00 | 0.02 | 0.00 | 7.78% | 5.62%  | 6.70% |  | 46   | 0.98 | 0.02 | 0.00 | 0.01 | 0.00 |  | 1.03%  | 3.17%  | 2.10%  |
| 9    | 0.85 | 0.04 | 0.00 | 0.11 | 0.00 | 1.38% | 6.22%  | 3.80% |  | 48   | 0.38 | 0.12 | 0.00 | 0.36 | 0.14 |  | 4.27%  | 11.63% | 7.95%  |
| 10   | 0.92 | 0.08 | 0.00 | 0.00 | 0.00 | 3.69% | 3.49%  | 3.59% |  | 51   | 0.92 | 0.01 | 0.00 | 0.00 | 0.08 |  | 0.13%  | 0.39%  | 0.26%  |
| 12   | 0.80 | 0.20 | 0.00 | 0.00 | 0.00 | 4.07% | 9.07%  | 6.57% |  | 52   | 0.97 | 0.02 | 0.00 | 0.00 | 0.00 |  | 1.36%  | 4.10%  | 2.73%  |
| 13   | 0.88 | 0.01 | 0.00 | 0.00 | 0.11 | 2.25% | 5.39%  | 3.82% |  | 53   | 0.44 | 0.23 | 0.00 | 0.34 | 0.00 |  | 6.12%  | 13.98% | 10.05% |
| 14   | 0.63 | 0.37 | 0.00 | 0.00 | 0.00 | 3.02% | 2.26%  | 2.64% |  | 54   | 0.59 | 0.41 | 0.00 | 0.00 | 0.00 |  | 10.44% | 13.30% | 11.87% |
| 15   | 0.72 | 0.28 | 0.00 | 0.00 | 0.00 | 1.53% | 3.81%  | 2.67% |  | 55   | 0.95 | 0.05 | 0.00 | 0.00 | 0.00 |  | 0.20%  | 0.32%  | 0.26%  |
| 16   | 0.60 | 0.40 | 0.00 | 0.00 | 0.00 | 0.89% | 7.69%  | 4.29% |  | 56   | 0.73 | 0.27 | 0.00 | 0.00 | 0.00 |  | 1.63%  | 7.13%  | 4.38%  |
| 17   | 0.85 | 0.15 | 0.00 | 0.00 | 0.00 | 8.59% | 3.81%  | 6.20% |  | 57   | 0.10 | 0.90 | 0.00 | 0.00 | 0.00 |  | 9.50%  | 14.32% | 11.91% |
| 18   | 0.89 | 0.11 | 0.00 | 0.00 | 0.00 | 0.43% | 1.67%  | 1.05% |  | 58   | 0.48 | 0.52 | 0.00 | 0.00 | 0.00 |  | 10.58% | 11.74% | 11.16% |
| 20   | 0.83 | 0.17 | 0.00 | 0.00 | 0.00 | 4.30% | 2.96%  | 3.63% |  | 59   | 0.52 | 0.48 | 0.00 | 0.00 | 0.00 |  | 9.88%  | 13.88% | 11.88% |
| 21   | 0.88 | 0.12 | 0.00 | 0.00 | 0.00 | 1.45% | 9.21%  | 5.33% |  | 60   | 0.83 | 0.16 | 0.00 | 0.00 | 0.01 |  | 3.22%  | 13.64% | 8.43%  |
| 22   | 0.83 | 0.17 | 0.00 | 0.00 | 0.00 | 2.26% | 2.12%  | 2.19% |  | 61   | 0.28 | 0.72 | 0.00 | 0.00 | 0.00 |  | 8.61%  | 15.21% | 11.91% |
| 25   | 0.93 | 0.07 | 0.00 | 0.00 | 0.00 | 0.27% | 1.17%  | 0.72% |  | 63   | 0.43 | 0.40 | 0.17 | 0.00 | 0.00 |  | 1.94%  | 8.74%  | 5.34%  |
| 26   | 0.90 | 0.04 | 0.00 | 0.02 | 0.03 | 0.64% | 3.38%  | 2.01% |  | 64   | 0.53 | 0.47 | 0.00 | 0.00 | 0.00 |  | 0.82%  | 4.40%  | 2.61%  |
| 27   | 0.99 | 0.01 | 0.00 | 0.00 | 0.00 | 4.47% | 9.33%  | 6.90% |  | 65   | 0.43 | 0.55 | 0.00 | 0.00 | 0.02 |  | 2.03%  | 3.75%  | 2.89%  |
| 28   | 0.94 | 0.06 | 0.00 | 0.00 | 0.00 | 1.83% | 6.91%  | 4.37% |  | 66   | 0.87 | 0.07 | 0.00 | 0.00 | 0.06 |  | 1.37%  | 3.29%  | 2.33%  |
| 29   | 0.79 | 0.13 | 0.09 | 0.00 | 0.00 | 1.49% | 3.83%  | 2.66% |  | 67   | 0.29 | 0.49 | 0.00 | 0.00 | 0.22 |  | 0.62%  | 9.90%  | 5.26%  |
| 30   | 0.49 | 0.51 | 0.00 | 0.00 | 0.00 | 3.16% | 7.22%  | 5.19% |  | 68   | 0.79 | 0.21 | 0.00 | 0.00 | 0.00 |  | 0.50%  | 3.38%  | 1.94%  |
| 31   | 0.83 | 0.17 | 0.00 | 0.00 | 0.00 | 6.74% | 4.96%  | 5.85% |  | 69   | 0.34 | 0.66 | 0.00 | 0.00 | 0.00 |  | 1.22%  | 6.44%  | 3.83%  |
| 32   | 0.51 | 0.49 | 0.00 | 0.00 | 0.00 | 4.48% | 13.04% | 8.76% |  | 70   | 0.67 | 0.26 | 0.00 | 0.00 | 0.07 |  | 1.40%  | 9.22%  | 5.31%  |
| 34   | 0.95 | 0.01 | 0.00 | 0.03 | 0.00 | 0.80% | 1.44%  | 1.12% |  | 71   | 0.98 | 0.02 | 0.00 | 0.01 | 0.00 |  | 1.34%  | 3.94%  | 2.64%  |
| 36   | 0.97 | 0.01 | 0.00 | 0.02 | 0.00 | 0.39% | 0.61%  | 0.50% |  | 72   | 0.40 | 0.21 | 0.00 | 0.00 | 0.39 |  | 2.51%  | 9.83%  | 6.17%  |
| 37   | 0.89 | 0.09 | 0.01 | 0.00 | 0.01 | 0.65% | 2.17%  | 1.41% |  | 73   | 0.99 | 0.01 | 0.00 | 0.00 | 0.00 |  | 2.03%  | 2.87%  | 2.45%  |

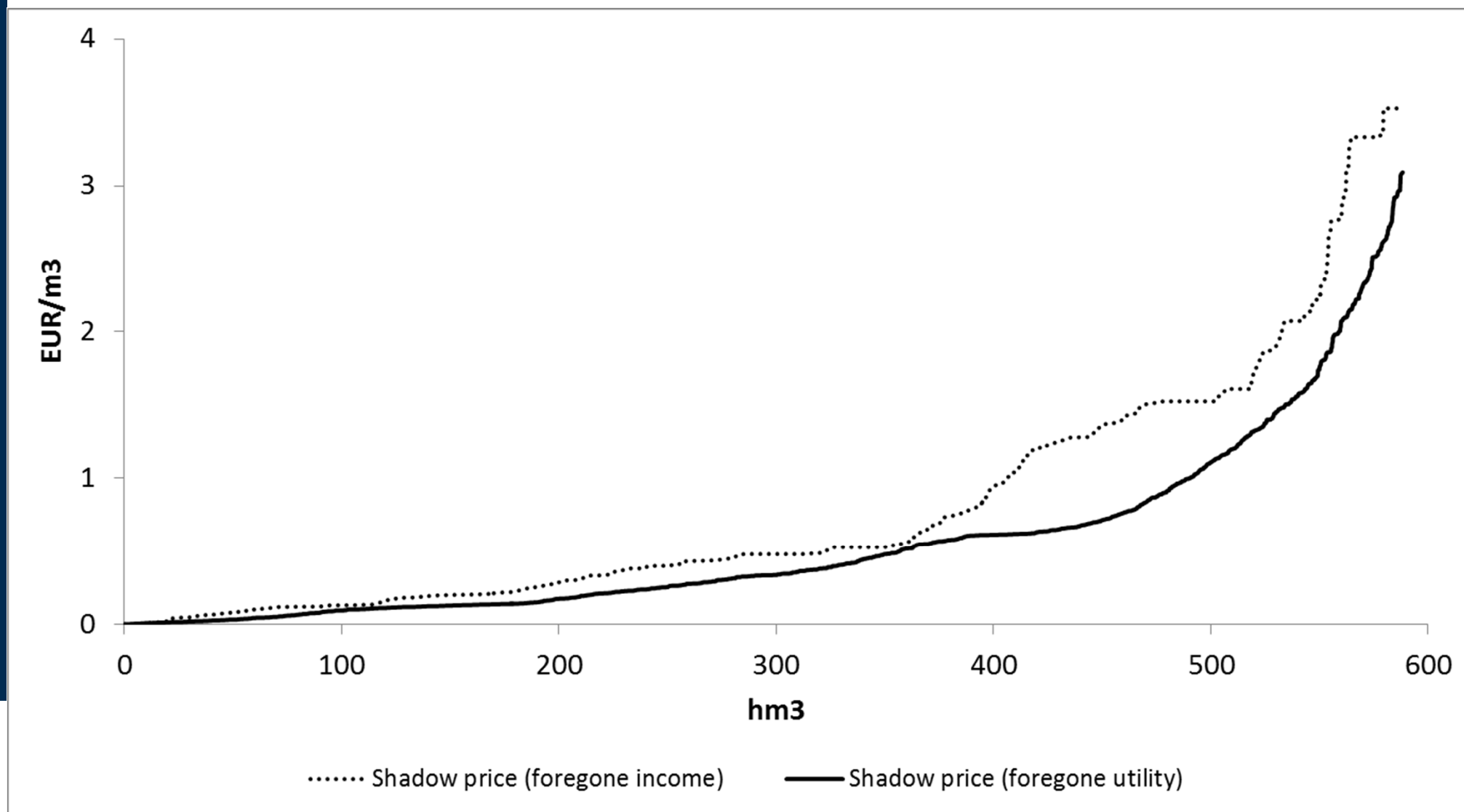
what can we expect?

# Simulation

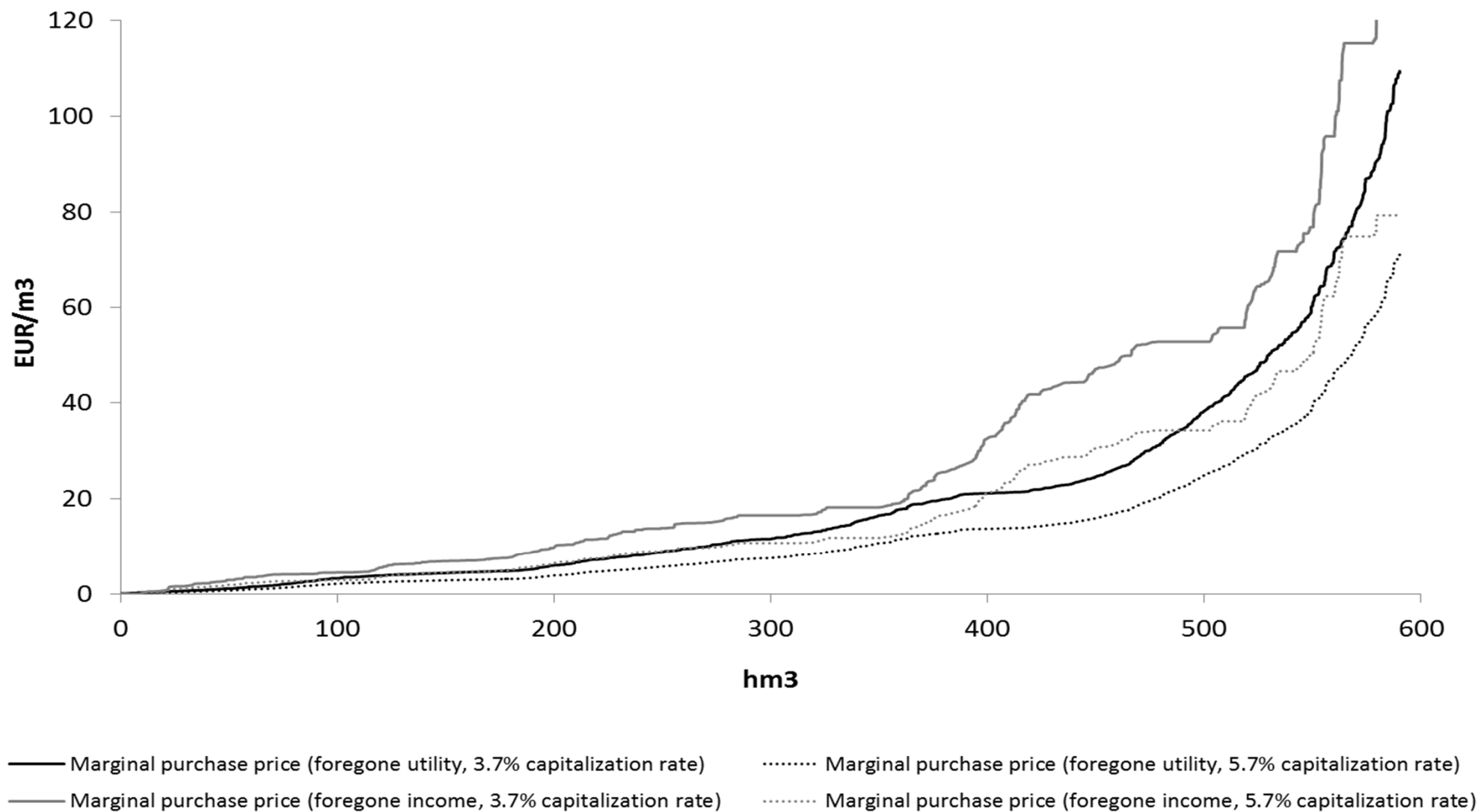
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- > Water constraint strengthened from 0 to 50% of the concession
- > Gross variable margin and utility are estimated
- > Foregone income and foregone utility obtained
- > Capitalized using the 3-year average interest rate of the 30-year Spanish Treasury Bond, 3.7% as of January 2016

## Simulation results: shadow price



## Simulation results: marginal buyback price



# Simulation results: buyback scenarios

Marginal and average water purchase prices and investment costs for selected environmental targets (3.7% capitalization rate)

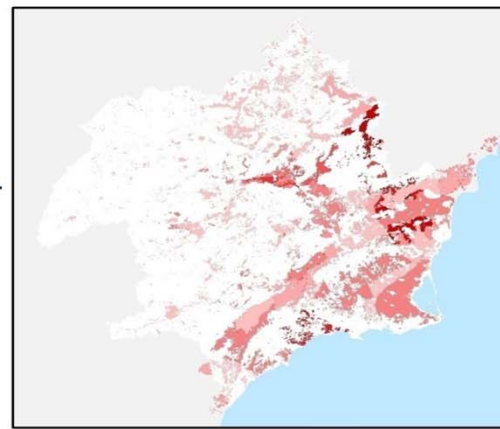
| Target<br>(hm <sup>3</sup> ) | Balance<br>(hm <sup>3</sup> ) | Compensating variation                  |                                        |                       | Foregone income                         |                                        |                       |
|------------------------------|-------------------------------|-----------------------------------------|----------------------------------------|-----------------------|-----------------------------------------|----------------------------------------|-----------------------|
|                              |                               | Marginal price<br>(EUR/m <sup>3</sup> ) | Average price<br>(EUR/m <sup>3</sup> ) | Investment<br>(M EUR) | Marginal price<br>(EUR/m <sup>3</sup> ) | Average price<br>(EUR/m <sup>3</sup> ) | Investment<br>(M EUR) |
| 50                           | -194                          | 1.14                                    | 0.58                                   | 28.9                  | 2.94                                    | 1.33                                   | 66.5                  |
| 100                          | -144                          | 3.30                                    | 1.37                                   | 137.2                 | 4.51                                    | 2.65                                   | 265.2                 |
| 150                          | -94                           | 4.42                                    | 2.22                                   | 332.9                 | 6.91                                    | 3.67                                   | 550.9                 |
| 200                          | -44                           | 6.03                                    | 2.89                                   | 578.9                 | 9.93                                    | 4.73                                   | 945.4                 |
| 250                          | 6                             | 8.81                                    | 3.81                                   | 952.8                 | 13.90                                   | 6.22                                   | 1,554.20              |
| 300                          | 56                            | 11.63                                   | 4.91                                   | 1,474.10              | 16.56                                   | 7.78                                   | 2,333.20              |
| 400                          | 156                           | 21.19                                   | 7.87                                   | 3,146.50              | 32.72                                   | 11.02                                  | 4,408.10              |
| 500                          | 256                           | 38.39                                   | 11.56                                  | 5,781.50              | 52.77                                   | 18.08                                  | 9,041.40              |

Source: Own elaboration

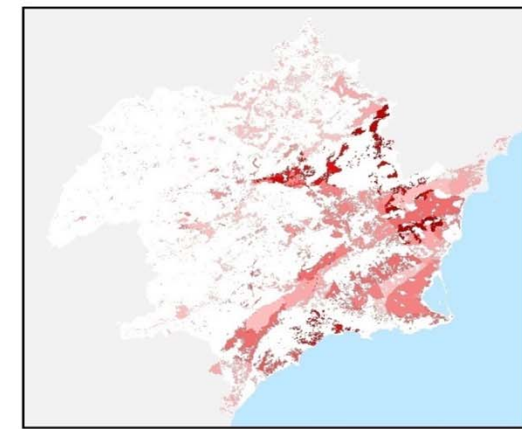
# Simulation results

## Average prices

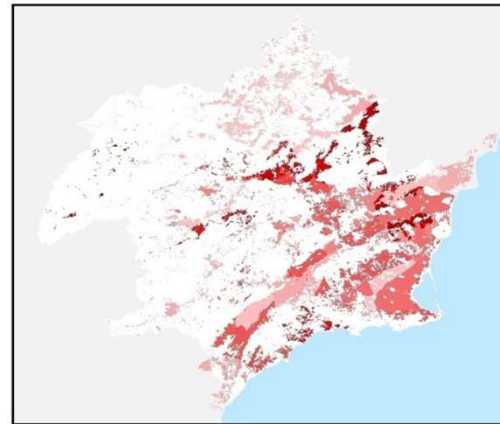
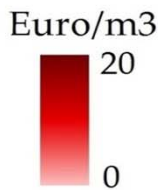
- > Buyback programs typically define ad hoc environmental targets for strategic points of the basin
- > Market segmentation
- > Average purchase price in **every AWDU** in the Segura River Basin for selected buyback targets



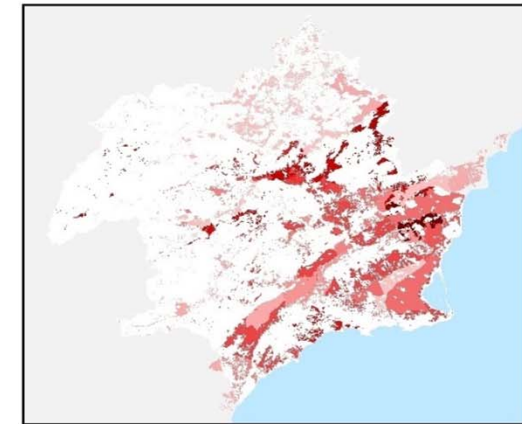
Target: 50 hm<sup>3</sup> (2.7% of initial concession)



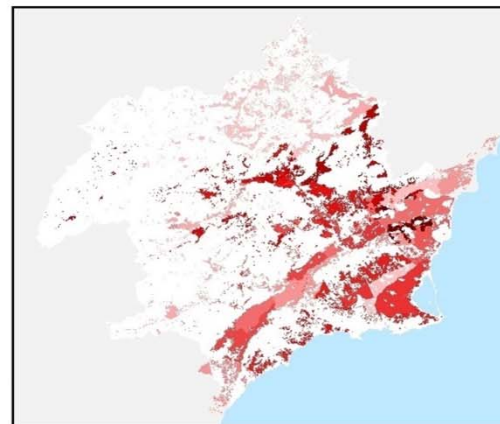
Target: 100 hm<sup>3</sup> (5.5% of initial concession)



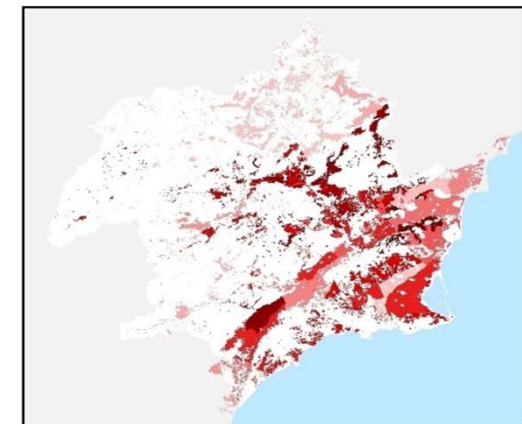
Target: 150 hm<sup>3</sup> (8.2% of initial concession)



Target: 200 hm<sup>3</sup> (10.9% of initial concession)



Target: 250 hm<sup>3</sup> (13.7% of initial concession)



Target: 300 hm<sup>3</sup> (16.4% of initial concession)

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# Conclusions

- > Water buyback can help restore the balance
  - > Average price about 3.8 EUR/m<sup>3</sup>
- > A few **caveats**:
  - > Informal abstractions: track and ban, do not empower (not again!)
  - > Use water bought for environmental purposes
    - > not to maintain allotments during droughts (define ecological flows)
  - > Define priority areas for buyback (downstream vs upstream)
  - > This is but a policy option –others may exist
    - > Charges
    - > Insurance
    - > etc.
  - > Explore complementarities, sequencing
    - > Transaction costs are the key



# Thanks for your attention



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<http://wateragora.eu/>

# Annex

# Error terms

The first metric for performance evaluation is based on the distance between the observed and calibrated portfolios:

$$e_x = \sqrt{\frac{1}{n} \sum_{i=1}^n \left( \frac{x_i^0 - x_i^*}{x_i^0} \right)^2}$$

The second metric for performance evaluation assesses the distance between the observed attributes and the calibrated ones:

$$e_\tau = \sqrt{\frac{1}{m} \sum_{r=1}^m \left( \frac{z_r^0 - z_r^*}{z_r^0} \right)^2}$$

An average error is estimated as the ordinary arithmetic mean of the two metrics above:

$$e = \frac{e_x + e_\tau}{2}$$